



Take the Lead. BlackBerry for Legal

The Complete Wireless Solution for Legal Professionals

BlackBerry® is the leading wireless solution for legal professionals. Over 94% of AmLaw 100 firms* use BlackBerry to keep their attorneys connected to clients, colleagues and information throughout the day. It's an award-winning solution that provides wireless email, phone and a full-featured organizer to help lawyers remain responsive and productive. BlackBerry also gives attorneys access to the legal data that drives their day, including legal references, case management tools, legal documents and time entry and billing information.**

BlackBerry offers a solution designed to meet different requirements. Small firms and individual attorneys can easily purchase BlackBerry handhelds to get wireless access to information and communications, including their existing work or personal email accounts. Larger firms with IT resources can deploy BlackBerry as an end-to-end wireless enterprise solution consisting of innovative server software, advanced handhelds and wireless network service. The BlackBerry enterprise solution provides a robust, scalable solution with advanced security features to protect the integrity and confidentiality of information. It offers a secure, wireless enterprise platform for extending existing applications and information systems to legal professionals.

BlackBerry provides wireless access to:

- Email
- Phone
- Calendar
- Contacts
- Legal References
- Case Management Tools
- Time Entry and Billing Information
- Browser
- Task List
- Memo Pad

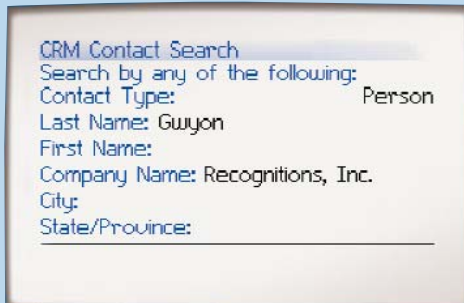
Keep Ahead of the Competition

BlackBerry gives lawyers wireless access to important information. It allows legal professionals to:

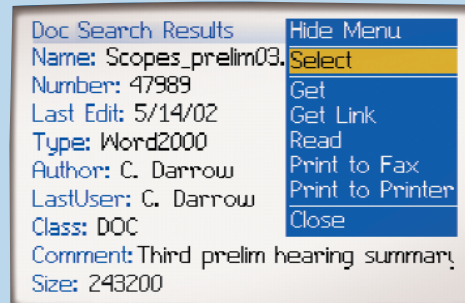
- **Discretely communicate and work** - BlackBerry keeps lawyers connected and productive whether they are in client meetings or courtroom proceedings. It allows attorneys to send and receive email, read and file attachments, retrieve documents from the firm's document management system or conduct legal research throughout the day.
- **Make better decisions** - BlackBerry allows legal professionals to make more informed decisions with wireless access to high value email, applications and communications.
- **Increase responsiveness** - BlackBerry keeps legal professionals in touch with their colleagues and clients while they're on the go. It gives lawyers the ability to act on important information so situations can be managed as they develop.
- **Effortlessly access information** - With BlackBerry, busy attorneys no longer need to find a phone jack to dial-up and don't have to search for a hot spot to log-on. BlackBerry Wireless Handhelds™ are designed to remain on and connected to the wireless network, allowing information and communications to be delivered automatically. No effort required.
- **Increase billable hours** - BlackBerry turns idle time into billable time. Attorneys can input time entry and billing information as they leave client meetings or review important client documents while waiting for dinner at a restaurant.

Access to Important Legal Information and Communications:

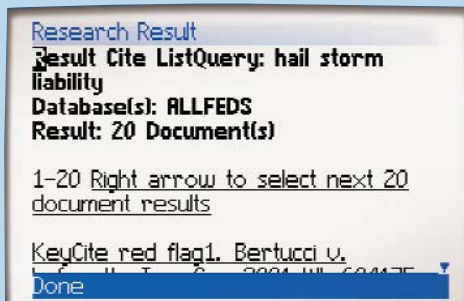
In addition to email, phone, calendar and contacts, BlackBerry provides attorneys with wireless access to information from important legal applications, including legal references, case management tools and time entry and billing information. †



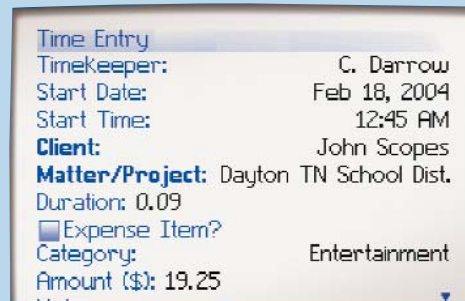
Legal contacts



Legal documents



Case management tools



Time entry and billing information

Advantages for Law Firms

BlackBerry can offer legal firms real competitive advantages. It extends the business tools and applications that firms rely on so information can be accessed wirelessly throughout the day. BlackBerry allows firms to:

- **Enhance customer satisfaction** - BlackBerry connects firms to their clients offering improved service levels. It allows legal professionals to respond to inquiries as soon as they come in, helping to boost client retention.
- **Increase productivity** - BlackBerry can dramatically reduce the amount of attorney downtime in a firm. Users add productive time to their day just by using BlackBerry to respond to email, enter time and billing information or reading legal documentation during normally idle periods.
- **Increase ROI and profitability** - BlackBerry offers the ability to leverage and drive further ROI by wirelessly extending existing business applications and technology. Firms can generate additional revenue by using BlackBerry to capture more billable hours while also increasing the overall efficiency of attorneys.
- **Improve efficiency** - BlackBerry wirelessly enables a firm's existing information systems so users can access emails, briefs, contracts and other important information while they're on the go.
- **Enhance competitiveness** - With mobile access to important legal applications and communications, BlackBerry offers firms a unique advantage to provide better client service while also helping to increase productivity, improve collaboration and boost revenue.

The BlackBerry Solution for Legal Professionals

- Integrated, wireless access to:
 - Email
 - Phone
 - Legal references
 - Case management tools
 - Time entry and billing information
 - Internet browser
 - Organizer applications
- Automatic and effortless access to full-length emails and information
- New form factors and color screen options
- Easy-to-use technology
- Choice of wireless networks
- International access
- Global deployment capabilities

BlackBerry offers a solution to meet different requirements:

BlackBerry for Individual Buyers

- Ideal for smaller sized law firms and boutique practices.
- Personal solution consisting of a single wireless handheld with web account and wireless service.
- Wireless extension of up to 10 work and personal email accounts, including Microsoft Outlook®, Lotus Notes®, MSN®, Hotmail®, AOL® and POP3/ISP email accounts.
- Available for purchase from select retail outlets.

BlackBerry for the Enterprise

- Ideal solution for firms with IT departments and those looking for added security features.
- Full, robust enterprise solution consisting of server software, handhelds and wireless service.
- Works with existing IT systems to enable push-based, wireless access to important legal applications and systems.
- Provides advanced security features, including Triple DES encryption and handheld password protection, to protect the integrity and confidentiality of information.
- Available for purchase from wireless carriers.

The Leading Wireless Solution for Legal Professionals

BlackBerry is simply the best wireless solution for legal professionals. Deployed by thousands of organizations, BlackBerry keeps mobile professionals connected to important resources, information and communications. It is considered the industry leader by legal professionals and receives glowing reviews by the firms that use it to stay connected.



"Our experience with BlackBerry has been very positive. The productivity enhancements that we've gained for the attorneys and the senior professionals have been significant. We definitely achieved those very early on in the process of getting the people, the mobility, the connectivity and the accessibility that they need to continue to deliver an enhanced level of client service. The return on investment has skyrocketed."

"Client service is the Holy Grail. Being able to respond to client's on-the-go is very important to increasing billable hours. BlackBerry has revolutionized the Legal Industry."

David Gregson, Director of Information Systems, Mintz Levin Cohn Ferris Glovsky and Popeo PC

"Being able to quickly and securely respond to clients is a competitive advantage in our industry and BlackBerry allows our attorneys to provide increased levels of service while maintaining confidentiality by staying continuously connected to email on the go. We found that the BlackBerry Enterprise Server was simple to install behind our firewall."

Milton Morgan, Senior IT Manager for the Americas Region, Clifford Chance LLP

"I'd lose at least a half an hour a day at my desk if I did not have my BlackBerry. It allows me to sort through an average of 20 to 30 emails per day, keep my calendar up-to-date and keep me in communication with clients, attorneys and my secretary. INVALUABLE!"

Stephen Gray, Partner - Litigation Department, Bricker & Eckler

"I could probably point to 12 to 15 instances in the last six months in which we've gotten new business because of BlackBerry... we would never go without."

John B. Waters, Executive Director, Covington & Burlington LLP

To Purchase

Purchase the BlackBerry solution by contacting your wireless service provider.

For More Information

Obtain additional information on how the BlackBerry solution can empower your legal professionals and provide competitive advantage for your firm:

Web: www.blackberry.com/go/legal

Email: legal_industry@blackberry.net

*Based on Amlaw 2003 listing. ** Check with service provider for availability, roaming arrangements and service plans. Certain features outlined in this document require a minimum version of BlackBerry Enterprise Server software, BlackBerry Desktop Software, and/or BlackBerry handheld software. May require additional development for access to corporate applications. Prior to subscribing to or implementing any third party products or services, it is your responsibility to ensure that the airtime service provider you are working with has agreed to support all of the features of the third party products and services. Installation and use of third party products and services with RIM's products and services may require one or more patent, trademark or copyright licenses in order to avoid infringement of the intellectual property rights of others. You are solely responsible for determining whether such third party licenses are required and are responsible for acquiring any such licenses. To the extent that such intellectual property licenses may be required, RIM expressly recommends that you do not install or use these products and services until all such applicable licenses have been acquired by you or on your behalf. Your use of third party software shall be governed by and subject to you agreeing to the terms of separate software licenses, if any, for those products or services. Any third party products or services that are provided with RIM's products and services are provided "as is". RIM makes no representation, warranty or guarantee whatsoever in relation to the third party products and services and RIM assumes no liability whatsoever in relation to the third party products and services even if RIM has been advised of the possibility of such damages or can anticipate such damages. #Images of METAMessage® Legal courtesy of Onset Technology.

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